

## Almond Industry Position Report

## September 2011

### 2011-2012 Crop Year

Salable	Forecast Million Lbs.	2011-2012 8/1 - 09/30 Kernel Wt.	2010-2011 8/1 - 09/30 Kernel Wt.	% Change
1. Carryin August 1, 2011	254.0	253,959,411	321,255,129	-20.95%
2. Crop Receipts to Date	1,950.0	500,030,064	479,474,439	4.29%
3. [3% Loss and Exempt]	58.5	( 15,000,902 )	( 14,384,233 )	
4. New Crop Marketable (2-3)	1,891.5	485,029,162	465,090,206	4.29%
5. [Reserve]	n/a	0	0	
6. Total Supply (1+4-5)	2,145.5	738,988,573	786,345,335	-6.02%

### Shipments by Handlers

7. Domestic	555.0	86,046,993	83,901,451	2.56%
8. Export	1,295.0	191,661,901	192,751,372	-0.57%
9. Total Shipments	1,850.0	277,708,894	276,652,823	0.38%
10. Forecasted Carryout	295.5			
11. Computed Inventory (6-9)		461,279,679	509,692,512	-9.50%

### Commitments (sold, not delivered)\*\*

12. Domestic		261,080,599	229,096,715	13.96%
13. Export		330,230,703	283,568,079	16.46%
14. Total Committed Shipments		591,311,302	512,664,794	15.34%
15. Uncommitted Inventory (11-14)		-130,031,623	-2,972,282	4274.81%

\*\*70% of handles reported commitments, representing 93.8% of the 2010/2011 crop

		MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS			
		2011-2012 Crop Year		2010-2011 Crop Year	
		9/1 - 9/30	8/1 - 9/30	9/1 - 9/30	8/1 - 9/30
DOMESTIC	Shelled	28,088,759	60,746,097	25,880,724	61,469,214
	Manufactured	15,542,914	32,189,690	15,155,049	28,811,859
	Products	225,561	374,725	166,680	373,227
	Inshell	1,196,165	1,453,637	1,580,602	2,172,344
	(Interhandler Transfers)	( 2,028,698 )	( 5,434,022 )	( 2,631,426 )	( 4,755,922 )
	(Industry Purchases)	( 520,240 )	( 3,283,134 )	( 2,019,586 )	( 4,169,271 )
	TOTAL:	42,504,461	86,046,993	38,132,043	83,901,451
			31%		30%
EXPORT	Shelled	62,106,355	106,121,965	68,499,641	124,633,685
	Manufactured	9,455,078	23,822,483	10,634,359	21,629,823
	Products	38,482	44,612	11,818	23,863
	Inshell	52,074,471	61,672,841	33,850,781	46,464,001
	TOTAL:	123,674,386	191,661,901	112,996,599	192,751,372
			69%		70%
NET SHIPMENTS		166,178,847	277,708,894	151,128,642	276,652,823
			100%		100%
EXEMPT/INEDIBLE SHIPMENTS		1,015,292	4,066,027	1,573,091	3,193,647

		EXPORT DELIVERIES BY DESTINATION - YEAR-TO-DATE										
+/-	Export Ttl. %	WORLD REGION DESTINATION	2011/2012			2010/2011			2011/2012 YTD Total vs. 2010/2011 YTD	2010/2011 8/1 - 7/31  Grand Total		
			Current Year-to-Date 8/1/2011 through 09/30/2011			Current Year-to-Date 8/1/2010 through 09/30/2010						
			Shelled/Mfg	NKW Inshell	Year-to-Date Total	Shelled/Mfg	NKW Inshell	Year-to-Date Total				
AMERICAS -12%	5%	<b>NORTH AMERICA</b>										
		Canada	6,917,671	0	6,917,671	6,718,159	17,398	6,735,557	3%	45,043,004		
		Mexico	1,305,375	0	1,305,375	1,863,462	0	1,863,462	-30%	11,243,057		
		<b>Ttl. NORTH AMERICA</b>	8,223,046	0	8,223,046	8,581,621	17,398	8,599,019	-4%	56,286,061		
		<b>LATIN AMERICA/CARIBBEAN</b>										
		Chile	621,200	1,134,418	1,755,618	1,924,612	0	1,924,612	-9%	6,122,951		
		<b>Ttl. LAT AMER/CARIBBEAN</b>	841,958	1,181,231	2,023,189	3,010,414	62,487	3,072,901	-34%	10,359,214		
		<b>TOTAL AMERICAS</b>	9,065,004	1,181,231	10,246,235	11,592,035	79,885	11,671,920	-12%	66,645,275		
ASIA-PACIFIC 11%	44%	<b>NORTHEAST ASIA</b>										
		China/Hong Kong	15,028,858	15,466,370	30,495,228	21,058,703	13,110,939	34,169,642	-11%	167,552,297		
		Japan	4,711,386	8,570	4,719,956	5,033,458	0	5,033,458	-6%	55,817,029		
		South Korea	5,011,650	0	5,011,650	4,228,010	0	4,228,010	19%	32,071,923		
		Taiwan	330,119	249,424	579,543	825,990	93,844	919,834	-37%	10,485,840		
		<b>Ttl. NORTHEAST ASIA</b>	25,082,013	15,724,364	40,806,377	31,146,161	13,204,783	44,350,944	-8%	265,927,089		
		<b>SOUTHEAST ASIA</b>										
		Malaysia	551,025	0	551,025	656,700	0	656,700	-16%	5,272,960		
		Vietnam	733,093	5,112,343	5,845,436	88,000	917,839	1,005,839	481%	2,912,530		
		<b>Ttl. SOUTHEAST ASIA</b>	2,308,718	5,206,240	7,514,958	1,743,925	973,766	2,717,691	177%	17,097,171		
		<b>SOUTH/CENTRAL ASIA</b>										
		India	1,509,712	33,812,773	35,322,485	1,079,536	26,379,621	27,459,157	29%	106,030,710		
		Pakistan	687,300	385,840	1,073,140	428,200	1,019,696	1,447,896	-26%	6,433,838		
		<b>Ttl. SOUTH/CENTRAL ASIA</b>	2,277,012	34,198,613	36,475,625	1,727,736	27,399,317	29,127,053	25%	113,349,298		
		<b>AUSTRALASIA/OCEANIA</b>										
<b>TOTAL ASIA-PACIFIC</b>	30,096,222	55,129,217	85,225,439	35,213,347	41,610,294	76,823,641	11%	400,235,325				
WESTERN EUROPE -8%	34%	Belgium	3,588,063	0	3,588,063	1,524,161	0	1,524,161	135%	17,778,354		
		Denmark	965,800	0	965,800	1,231,764	0	1,231,764	-22%	9,473,423		
		France	3,735,700	0	3,735,700	4,093,750	0	4,093,750	-9%	30,318,397		
		Germany	16,453,365	0	16,453,365	17,983,993	0	17,983,993	-9%	113,160,040		
		Greece	654,865	127,537	782,402	824,500	159,948	984,448	-21%	8,714,735		
		Italy	5,257,741	266,597	5,524,338	6,224,047	156,445	6,380,492	-13%	43,067,026		
		Netherlands	4,594,296	30,924	4,625,220	5,816,279	0	5,816,279	-20%	41,094,941		
		Norway	1,952,475	0	1,952,475	1,196,800	0	1,196,800	63%	4,204,359		
		Spain	21,377,661	153,344	21,531,005	23,117,965	525,938	23,643,903	-9%	158,344,508		
		Sweden	1,670,618	0	1,670,618	1,958,600	0	1,958,600	-15%	7,471,755		
		United Kingdom	2,711,515	0	2,711,515	3,761,172	0	3,761,172	-28%	25,582,624		
		<b>Ttl. WESTERN EUROPE</b>	63,957,517	578,402	64,535,919	68,987,869	842,331	69,830,200	-8%	470,330,317		
		CENTRAL/ EASTERN EUROPE 40%	4%	Bulgaria	664,720	0	664,720	225,000	0	225,000	195%	1,169,072
				Czech Republic	835,950	0	835,950	1,093,000	0	1,093,000	-24%	4,251,711
Russia	4,961,734			91,150	5,052,884	2,820,350	0	2,820,350	79%	33,546,602		
<b>Ttl. CENTRAL/EASTERN EUROPE</b>	8,006,579			91,150	8,097,729	5,794,543	0	5,794,543	40%	51,865,469		
<b>TOTAL EUROPE</b>	71,964,096			669,552	72,633,648	74,782,412	842,331	75,624,743	-4%	522,195,786		
MIDDLE EAST/ AFRICA -18%	12%	<b>MIDDLE EAST</b>										
		Saudi Arabia	1,517,500	89,030	1,606,530	955,000	0	955,000	68%	10,841,451		
		Turkey	2,298,156	1,907,368	4,205,524	1,634,500	2,127,232	3,761,732	12%	38,090,082		
		United Arab Emirates	11,602,715	2,507,104	14,109,819	12,470,102	1,502,770	13,972,872	1%	82,576,215		
		<b>Ttl. MIDDLE EAST</b>	17,251,038	4,566,480	21,817,518	19,378,602	3,904,199	23,282,801	-6%	161,669,767		
		<b>NORTH AFRICA</b>										
		Ttl. NORTH AFRICA	1,009,450	125,888	1,135,338	4,633,500	27,293	4,660,793	-76%	23,010,891		
		<b>SUB-SAHARAN AFRICA</b>										
		South Africa	530,750	473	531,223	650,975	0	650,975	-18%	3,797,876		
		<b>Ttl. SUB-SAHARAN AFRICA</b>	603,250	473	603,723	687,475	0	687,475	-12%	4,134,233		
<b>TOTAL MIDDLE EAST/AFRICA</b>	18,863,738	4,692,841	23,556,579	24,699,577	3,931,492	28,631,069	-18%	188,814,891				
<b>GRAND TOTAL EXPORTS:</b>			129,989,060	61,672,841	191,661,901	146,287,371	46,464,001	192,751,372	-1%	1,177,891,276		
			68%	32%	100%	76%	24%	100%				
			Shelled/Mfg	NKW Inshell	Year-to-Date	Shelled/Mfg	NKW	Year-to-Date	2010/2011 Grand Total			

October 11, 2011

		EXPORT DELIVERIES BY DESTINATION - YEAR-TO-DATE									
+/-	Export Ttl. %	WORLD REGION DESTINATION	2011/2012			2010/2011			2011/2012 vs. 2010/2011 Current Month		
			Current Month - September 2011			Current Month - September 2010					
			Shelled/Mfg	NKW Inshell	Year-to-Date Total	Shelled/Mfg	NKW Inshell	Year-to-Date Total			
AMERICAS 3%	5%	<b>NORTH AMERICA</b>									
		Canada	3,554,728	0	3,554,728	3,504,853	3,500	3,508,353	1%		
		Mexico	709,740	0	709,740	988,262	0	988,262	-28%		
		<b>Ttl. NORTH AMERICA</b>	<b>4,264,468</b>	<b>0</b>	<b>4,264,468</b>	<b>4,493,115</b>	<b>3,500</b>	<b>4,496,615</b>	-5%		
		<b>LATIN AMERICA/CARIBBEAN</b>									
		Chile	371,700	1,134,418	1,506,118	791,000	0	791,000	90%		
		<b>Ttl. LAT AMER/CARIBBEAN</b>	<b>465,150</b>	<b>1,149,628</b>	<b>1,614,778</b>	<b>1,200,250</b>	<b>0</b>	<b>1,200,250</b>	35%		
		<b>TOTAL AMERICAS</b>	<b>4,729,618</b>	<b>1,149,628</b>	<b>5,879,246</b>	<b>5,693,365</b>	<b>3,500</b>	<b>5,696,865</b>	3%		
ASIA-PACIFIC 27%	54%	<b>NORTHEAST ASIA</b>									
		China/Hong Kong	10,172,565	14,108,678	24,281,243	14,253,367	10,709,546	24,962,913	-3%		
		Japan	2,632,260	8,570	2,640,830	3,012,448	0	3,012,448	-12%		
		South Korea	3,629,240	0	3,629,240	2,588,710	0	2,588,710	40%		
		Taiwan	238,002	249,424	487,426	544,400	93,844	638,244	-24%		
		<b>Ttl. NORTHEAST ASIA</b>	<b>16,672,067</b>	<b>14,366,672</b>	<b>31,038,739</b>	<b>20,398,925</b>	<b>10,803,390</b>	<b>31,202,315</b>	-1%		
		<b>SOUTHEAST ASIA</b>									
		Malaysia	407,175	0	407,175	155,750	0	155,750	161%		
		Vietnam	635,393	4,868,932	5,504,325	44,000	771,310	815,310	575%		
		<b>Ttl. SOUTHEAST ASIA</b>	<b>1,589,468</b>	<b>4,962,829</b>	<b>6,552,297</b>	<b>807,050</b>	<b>827,237</b>	<b>1,634,287</b>	301%		
		<b>SOUTH/CENTRAL ASIA</b>									
		India	1,106,085	26,672,425	27,778,510	572,800	17,772,443	18,345,243	51%		
Pakistan	425,500	81,244	506,744	196,200	348,242	544,442	-7%				
<b>Ttl. SOUTH/CENTRAL ASIA</b>	<b>1,567,585</b>	<b>26,753,669</b>	<b>28,321,254</b>	<b>901,000</b>	<b>18,120,685</b>	<b>19,021,685</b>	49%				
		<b>TOTAL ASIA-PACIFIC</b>	<b>20,150,747</b>	<b>46,083,170</b>	<b>66,233,917</b>	<b>22,603,025</b>	<b>29,751,312</b>	<b>52,354,337</b>	27%		
WESTERN EUROPE -8%	26%	Belgium	1,393,175	0	1,393,175	1,020,161	0	1,020,161	37%		
		Denmark	833,800	0	833,800	747,800	0	747,800	12%		
		France	1,705,000	0	1,705,000	1,847,250	0	1,847,250	-8%		
		Germany	8,153,610	0	8,153,610	9,893,434	0	9,893,434	-18%		
		Greece	153,500	127,537	281,037	201,000	159,948	360,948	-22%		
		Italy	3,111,991	266,597	3,378,588	3,770,500	156,445	3,926,945	-14%		
		Netherlands	2,837,896	30,924	2,868,820	3,113,679	0	3,113,679	-8%		
		Norway	1,208,475	0	1,208,475	890,800	0	890,800	36%		
		Spain	8,502,211	123,010	8,625,221	8,562,017	494,819	9,056,836	-5%		
		Sweden	1,155,456	0	1,155,456	532,600	0	532,600	117%		
		United Kingdom	1,407,074	0	1,407,074	2,356,823	0	2,356,823	-40%		
		<b>Ttl. WESTERN EUROPE</b>	<b>31,030,333</b>	<b>548,068</b>	<b>31,578,401</b>	<b>33,543,308</b>	<b>811,212</b>	<b>34,354,520</b>	-8%		
		CENTRAL/ EASTERN EUROPE 25%	3%	Bulgaria	242,000	0	242,000	108,000	0	108,000	124%
				Czech Republic	307,950	0	307,950	569,000	0	569,000	-46%
Russia	2,412,734			62,014	2,474,748	1,390,200	0	1,390,200	78%		
<b>Ttl. CENTRAL/EASTERN EUROPE</b>	<b>3,897,859</b>			<b>62,014</b>	<b>3,959,873</b>	<b>3,175,443</b>	<b>0</b>	<b>3,175,443</b>	25%		
<b>TOTAL EUROPE</b>	<b>34,928,192</b>			<b>610,082</b>	<b>35,538,274</b>	<b>36,718,751</b>	<b>811,212</b>	<b>37,529,963</b>	-5%		
MIDDLE EAST/ AFRICA -8%	13%	<b>MIDDLE EAST</b>									
		Saudi Arabia	1,202,000	64,390	1,266,390	664,500	0	664,500	91%		
		Turkey	1,688,000	1,907,368	3,595,368	492,000	2,127,232	2,619,232	37%		
		United Arab Emirates	7,064,765	2,070,494	9,135,259	7,890,352	883,328	8,773,680	4%		
		<b>Ttl. MIDDLE EAST</b>	<b>10,831,908</b>	<b>4,105,230</b>	<b>14,937,138</b>	<b>11,617,552</b>	<b>3,284,757</b>	<b>14,902,309</b>	0%		
		<b>NORTH AFRICA</b>									
		<b>Ttl. NORTH AFRICA</b>	<b>692,450</b>	<b>125,888</b>	<b>818,338</b>	<b>2,073,150</b>	<b>0</b>	<b>2,073,150</b>	-61%		
		<b>SUB-SAHARAN AFRICA</b>									
		South Africa	194,500	473	194,973	403,475	0	403,475	-52%		
		<b>Ttl. SUB-SAHARAN AFRICA</b>	<b>267,000</b>	<b>473</b>	<b>267,473</b>	<b>439,975</b>	<b>0</b>	<b>439,975</b>	-39%		
<b>TOTAL MIDDLE EAST/AFRICA</b>	<b>11,791,358</b>	<b>4,231,591</b>	<b>16,022,949</b>	<b>14,130,677</b>	<b>3,284,757</b>	<b>17,415,434</b>	-8%				
<b>GRAND TOTAL EXPORTS:</b>			<b>71,599,915</b>	<b>52,074,471</b>	<b>123,674,386</b>	<b>79,145,818</b>	<b>33,850,781</b>	<b>112,996,599</b>	9%		
			58%	42%	100%	70%	30%	100%			
			Shelled/Mfg	NKW Inshell	Year-to-Date	Shelled/Mfg	NKW	Year-to-Date			

October 11, 2011



**Almond Board of California  
Quality Control Receipts Report  
Industry Summary  
August 1, 2011 through September 30, 2011**

Variety Name	From ABC Form 1 Total Receipts	From USDA Inspection Certificates		% of Total Receipts	% Rejects
		Total Receipts	Total Inedibles		
Aldrich	6,556,492	6,477,678	42,561	1.31%	0.66%
Avalon	1,020,623	832,731	3,117	0.20%	0.37%
Butte	13,310,208	11,364,261	75,177	2.66%	0.66%
Butte/Padre	19,197,156	16,122,207	78,170	3.84%	0.48%
Carmel	11,281,935	8,382,305	49,824	2.26%	0.59%
Carrion	38,399	12,348	99	0.01%	0.80%
Fritz	114,620	62,843	245	0.02%	0.39%
Harvey	36,886	33,303	673	0.01%	2.02%
Hashem	314,895	80,984	338	0.06%	0.42%
Le Grand	0	0	0	0.00%	0.00%
Livingston	772,040	559,099	26,990	0.15%	4.83%
Marchini	0	0	0	0.00%	0.00%
Merced	0	0	0	0.00%	0.00%
Mission	23,176	23,176	193	0.00%	0.83%
Mixed	2,068,181	1,114,599	11,052	0.41%	0.99%
Mono	276,296	258,142	2,642	0.06%	1.02%
Monterey	1,779,685	1,391,098	10,664	0.36%	0.77%
Morley	110,965	110,965	764	0.02%	0.69%
N43	68,523	68,523	250	0.01%	0.36%
Neplus	203,437	152,283	2,063	0.04%	1.35%
Nonpareil	412,747,827	382,811,100	2,503,575	82.54%	0.65%
Padre	11,432,919	10,733,915	29,972	2.29%	0.28%
Peerless	476,154	370,853	1,428	0.10%	0.39%
Price	6,482,249	4,740,879	21,603	1.30%	0.46%
Ruby	40,100	4,050	33	0.01%	0.81%
Sauret	0	0	0	0.00%	0.00%
Savana	54,382	54,382	234	0.01%	0.43%
Sonora	6,657,622	7,075,512	73,164	1.33%	1.03%
Thompson	75,854	75,854	2,321	0.02%	3.06%
Tokyo	313,374	533,363	3,583	0.06%	0.67%
Winters	129,845	109,833	907	0.03%	0.83%
Wood Colony	4,198,929	3,984,228	13,615	0.84%	0.34%
<b>Major Varieties Sub Total:</b>	<b>499,782,772</b>	<b>457,540,514</b>	<b>2,955,257</b>	<b>99.95%</b>	<b>0.65%</b>
<b>Minor Varieties Total:</b>	<b>247,292</b>	<b>244,956</b>	<b>3,577</b>	<b>0.05%</b>	<b>1.46%</b>
<b>Grand Total All Varieties</b>	<b>500,030,064</b>	<b>457,785,470</b>	<b>2,958,834</b>	<b>100.00%</b>	<b>0.65%</b>

**This report is subject to further verification of handler's receipts  
and further reconciliation of USDA incoming certificates**

Almond Board of California  
Record Breaking History  
Million Pounds

<b>Domestic</b>	<b>11/12 vs. 10/11</b>	<b>11/12</b>	<b>10/11</b>	<b>09/10</b>	<b>08/09</b>	<b>07/08</b>	<b>06/07</b>	<b>05/06</b>	<b>04/05</b>
August	-4.9%	43.54	45.77	39.06	33.29	34.85	27.27	24.72	29.56
September	11.5%	42.50	38.13	34.04	36.54	33.98	32.59	26.94	31.31
October	10.4%		49.01	44.38	43.30	41.28	43.99	33.99	34.74
November	25.7%		45.17	35.94	31.05	41.80	35.17	28.42	31.47
December	19.9%		40.62	33.88	27.75	23.96	29.35	22.40	28.02
January	8.7%		37.09	34.12	25.50	29.11	24.64	20.87	24.21
February	-6.1%		32.36	34.45	35.52	29.25	26.13	18.83	23.57
March	17.3%		43.30	36.90	36.30	32.70	28.44	25.63	27.29
April	7.1%		39.93	37.27	32.14	33.09	30.11	23.64	21.87
May	9.0%		42.79	39.25	33.00	27.89	31.04	26.93	27.52
June	-0.7%		39.40	39.68	37.21	33.57	32.12	27.86	27.73
July	-10.9%		36.12	40.53	39.38	33.29	27.48	23.63	24.27
Total	8.9%		489.7	449.5	411.0	394.8	368.3	303.9	331.6

<b>Export</b>	<b>11/12 vs. 10/11</b>	<b>11/12</b>	<b>10/11</b>	<b>09/10</b>	<b>08/09</b>	<b>07/08</b>	<b>06/07</b>	<b>05/06</b>	<b>04/05</b>
August	-14.8%	67.99	79.75	84.69	63.39	59.85	31.45	32.72	49.12
September	12.7%	123.67	113.00	100.24	100.67	88.01	77.78	54.59	83.37
October	13.3%		140.11	123.67	114.28	118.67	106.39	77.94	95.10
November	17.1%		128.22	109.52	87.19	87.72	76.30	61.12	71.92
December	5.9%		120.35	113.60	65.87	70.58	64.84	53.92	61.16
January	-6.0%		82.74	88.00	67.10	68.01	60.58	42.46	53.40
February	2.8%		83.32	81.05	80.95	56.72	46.95	43.32	45.49
March	23.8%		87.14	70.41	69.95	58.32	42.12	55.72	48.00
April	26.4%		86.44	68.40	79.64	62.49	41.00	46.50	36.24
May	66.2%		87.63	52.72	86.39	60.61	45.67	52.96	39.81
June	64.6%		95.60	58.09	81.23	69.15	50.16	52.52	38.38
July	2.8%		73.57	71.55	81.71	66.27	54.56	36.61	30.54
Total	15.3%		1,177.9	1,022.0	978.4	866.4	697.8	610.4	652.5

<b>Net</b>	<b>11/12 vs. 10/11</b>	<b>11/12</b>	<b>10/11</b>	<b>09/10</b>	<b>08/09</b>	<b>07/08</b>	<b>06/07</b>	<b>05/06</b>	<b>04/05</b>
August	-11.1%	111.53	125.52	123.76	96.68	94.70	58.71	57.44	78.68
September	12.5%	166.18	151.13	134.28	137.21	121.99	110.37	81.53	114.68
October	12.5%		189.12	168.05	157.58	159.95	150.38	111.93	129.84
November	19.2%		173.39	145.46	118.24	129.52	111.47	89.55	103.39
December	9.1%		160.97	147.48	93.63	94.54	94.19	76.32	89.18
January	-1.9%		119.83	122.11	92.60	97.12	85.22	63.33	77.61
February	0.2%		115.68	115.50	116.47	85.98	73.07	62.15	69.06
March	21.6%		130.44	107.32	106.25	91.02	70.56	81.36	75.29
April	19.6%		126.37	105.68	111.78	95.58	71.11	70.14	58.11
May	41.8%		130.42	91.97	119.39	88.50	76.71	79.88	67.34
June	38.1%		135.00	97.77	118.44	102.72	82.29	80.38	66.11
July	-2.1%		109.69	112.08	121.09	99.55	82.04	60.24	54.81
Total	13.3%		1,667.6	1,471.5	1,389.3	1,261.2	1,066.1	914.2	984.1